

Christian City – Church Relations

Christian City offers life changing hope to children and adults alike, all on an idyllic 450-acre campus south of Atlanta's Hartsfield-Jackson International Airport. Children who have been victims of abuse, crime and poverty are provided the support they need in a safe and loving home environment. Senior adults can enjoy a vibrant community with a full continuum of residential and support services, including independent living, subsidized HUD apartments, skilled nursing, rehabilitation services, an Alzheimer's residence, onsite pharmacy and hospice care. Programs also support families at-risk and the IDD population.

We are seeking a dynamic leader to manage relationships with churches as part of our fundraising team. Reporting to the Chief Advancement Officer, this person is responsible for developing and stewarding relationships with churches in the independent Christian Church community as well as from other Christian denominations to provide financial, programmatic, and volunteer support for Christian City's varied ministries and to identify resources to support the churches' congregations.

Qualifications

- Demonstrated passion for foster children, families, senior adults, and underserved populations.
- Engaging, outgoing personality, effective initiating and strengthening relationships.
- 5 years minimum experience working in/with churches, sales, or major gift development, with annual giving and/or planned giving and 3 years minimum working in CRM system to manage relationships
- A four-year, ministry-related degree.
- Excellent oral, written communication and presentation skills. Preaching experience is preferred.
- Ability to listen, identify needs, and connect people with ministry opportunities.
- Strong computer skills, in Microsoft Office suite. Donor database software knowledge and experience preferred, including Virtuous.
- Experience and positive relationships in the independent Christian Church community.

Responsibilities

Develop, manage, and execute the church relations plan including:

- Being accountable for annual and increasing fundraising goals.
- Partnering with the Chief Advancement Officer to develop strategies to engage, solicit, and steward these prospects, maximizing existing relationships within the organization and seeking opportunities to cultivate new relationships.
- Preparing and submitting regular stewardship reports.
- Visiting with church leaders 1:1 and in group speaking opportunities, alone and with the CEO. Facilitate visits and campus tours with the CEO.
- Connect churches with Christian City's volunteer needs, in-kind donation opportunities, and outreach for foster and adoptions.
- Organizing annual educational outreach opportunities for churches, including teaching and promotional literature, as well as an active speaking schedule.
- Identifying church needs and resources Christian City can provide to help meet their needs.
- Participating in and presenting at ministerial and missional conferences.
- Engaging Christian City's founding Independent Christian Churches as well as reaching out to churches and denominations who have not traditionally been affiliated with Christian City.
- Participating actively with Christian City's Spiritual Development Committee to contribute to the spiritual needs and activities of the Christian City campus.
- Maintaining notes and interactions in donor database.

Submit a resume and cover letter to jobs@christiancity.org.